

Axon Acquires VIEVU Camera Subsidiary from The Safariland Group and Announces Strategic Long-Term Holster Partnership

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Axon acquires VIEVU, a camera provider to hundreds of law enforcement agencies including New York City PD,
Miami-Dade PD, Oakland PD, Phoenix PD and Aurora, CO PD

SCOTTSDALE, Ariz., May 4, 2018 /PRNewswire/ -- Axon (Nasdaq: AAXN), the global leader in connected law enforcement technologies, today announced it has acquired VIEVU, the public safety camera provider and a subsidiary of The Safariland Group (Safariland). Axon and Safariland have also entered into a long-term strategic partnership with Safariland becoming the preferred holster supplier for Axon's TASER Conducted Electric Weapon (CEW).



"We are thrilled to be joining forces with VIEVU, a company with an established track record in the law enforcement community that shares our mission of saving lives," says Axon CEO and founder, Rick Smith. "The Safariland Group brands are known for their excellence in quality and for putting customers first. This is a natural partnership between our companies."

"We're incredibly proud of the team and technologies we've built at VIEVU," says VIEVU General Manager, Sean McCarthy. "As we've been scaling our hardware to meet customer needs, we realized that many of the software features our customers have been requesting already exist on the Axon network. Because Axon has made a significant investment in software R&D, this new partnership will give our customers access to these features sooner than it would take for us to build them."

"Today's announcement is the beginning of a long-term partnership that strengthens both The Safariland Group and Axon and better positions both companies for future growth," says The Safariland Group CEO, Warren Kanders. "We are proud of VIEVU's accomplishments and we are confident that our camera customers are in good hands with Axon."

VIEVU is a public safety camera and cloud-based evidence management system provider to hundreds of law enforcement agencies, which include the New York City Police Department, the Miami-Dade Police Department, the Phoenix Police Department, the Oakland Police Department and the Aurora, CO Police Department. Axon will begin servicing those customers immediately and looks forward to partnering with them to better understand how Axon and VIEVU can best serve their needs moving forward.

The terms of the deal include cash, stock and stock earn out. The majority of VIEVU's employees are based in Seattle and are expected to be integrated into Axon's Seattle office.

Axon will discuss the acquisition during its first quarter earnings conference call on Tuesday, May 8, 2018, at 5 p.m. ET. To join the live audio call,

please dial 877-303-9126 (domestic) or +1-253-237-1156 (international) and use conference ID number 2962109.

About The Safariland Group

The Safariland Group is a leading global provider of a broad range of safety and survivability products designed for the public safety, military, professional and outdoor markets. The Safariland Group offers a number of recognized brand names in these markets including Safariland®, Med-Eng®, Safariland® Armor, Safariland® VIEVU®, Mustang Survival®, Bianchi®, Break Free®, PROTECH® Tactical, Defense Technology®, Hatch®, Monadnock®, Identicator® and NIK®. The Safariland Group's mission, "Together, We Save Lives™", is inherent in the lifesaving and protective products it delivers. The Safariland Group is headquartered in Jacksonville, Florida. The Safariland Group is a trade name of Safariland, LLC.

About Axon

Axon is a network of devices, apps, and people that helps law enforcement become smarter and safer. Our mission is to protect life. Our technologies give law enforcement the confidence, focus and time they need to keep their communities safe. Our products impact every aspect of an officer's day-to-day experience:

- In the field Our Smart Weapons offer a less-lethal intermediate use of force response and our body-worn and in-car cameras collect video evidence to capture the truth of an incident; and our mobile applications enable simple evidence collection.
- At the station Our secure, cloud-based digital evidence management solution allows officers and command staff to manage, review, share, and process digital evidence using forensic, redaction, transcription, and other tools.
- In the courtroom Our solutions for prosecutors make collaborating across jurisdictions and agencies easy so that cases can be resolved quickly.

We work hard for those who put themselves in harm's way for all of us. To date, there are more than 201,500 software seats booked on the Axon Network around the world and more than 199,000 lives and countless dollars have been saved with the Axon Network of devices, apps, and people. Learn more at www.axon.com or by calling (800) 978-2737.

VIEVU is a registered trademark of VieVU, LLC.

Safariland is a registered trademark of Safariland, LLC.

Facebook is a trademark of Facebook, Inc., and Twitter is a trademark of Twitter, Inc.

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For investor relations information please contact Andrea James via email at IR@axon.com.

CONTACT:
Sydney Siegmeth
VP Communications
Press@Axon.com

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