#### UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

THOMAS LAUMANN, FERNANDA GARBER, ROBERT SILVER, DAVID DILLON, GARRETT TRAUB and PETER HERMAN, representing themselves and all others similarly situated,

CA No. 12-1817 (SAS)

Plaintiffs,

v.

NATIONAL HOCKEY LEAGUE, et al.

Defendants

FERNANDA GARBER, MARC LERNER, DEREK RASMUSSEN, ROBERT SILVER, GARRETT TRAUB, and PETER HERMAN, representing themselves and all others similarly situated,

CA No. 12-3704 (SAS)

Plaintiffs,

v.

OFFICE OF THE COMMISSIONER OF BASEBALL, et al.

**Defendants** 

**ECF Cases** 

SECOND SUPPLEMENTAL DECLARATION OF ARIEL PAKES

- 1. My name is Ariel Pakes. I submitted declarations in this matter on November 11, 2014 ("Initial Declaration"), January 16, 2015 ("Reply Declaration"), February 2, 2015 ("Supplemental Declaration") (filed in response to new analysis contained in Dr. Noll's December 29, 2014 Reply Declaration) and February 3, 2015 ("Corrected Supplemental Declaration") in which I set forth my opinions concerning the fundamental methodological flaws in the analysis of Plaintiffs' expert Dr. Roger Noll, contained in Dr. Noll's September 19, 2014 Supplemental Declaration and in his December 29, 2014 Reply Declaration. On February 23, 2015, Dr. Noll submitted a revised version of his Reply Declaration that purports to correct certain errors in his original Reply Declaration and underlying model. This Second Supplemental Declaration updates the exhibits from my Corrected Supplemental Declaration that are impacted by Dr. Noll's corrections.
- 2. Second Supplemental Exhibits 1-3 update Exhibits 1-3 to my Corrected Supplemental Declaration. I perform the same analysis detailed in my prior Declarations using Dr. Noll's corrected data.
- 3. Second Supplemental Exhibit 4 is unchanged from my Corrected Supplemental Declaration but attached for the Court's convenience.
- 4. Second Supplemental Exhibits 5-6 update Exhibits 5-6 to my Corrected Supplemental Declaration. I perform the same analysis detailed in my prior Declarations using Dr. Noll's corrected data.
- 5. Second Supplemental Exhibit 7 is unchanged from my Corrected Supplemental Declaration but attached for the Court's convenience.

I declare under penalty of perjury under the laws of the United States that the

foregoing is true and correct.

Ariel Pakes

Executed on March 11, 2015 at Palo Alto, California.

### Pakes Second Supplemental Exhibit 1 Dr. Noll's Model Predicts Higher But-For Prices When DIRECTV is Allowed to Set Prices to Consumers for MLB Content

Actor	Noll Reply Exhibit 2C [A]	DIRECTV MLB Prices [B]
1 Angels	\$11.40	\$42.68
2 Astros	\$11.12	\$44.39
3 Athletics	\$11.44	\$43.21
4 Blue Jays	\$10.77	\$43.03
5 Braves	\$13.07	\$41.95
6 Brewers	\$10.78	\$43.43
7 Cardinals	\$12.02	\$42.83
8 Cubs	\$11.15	\$43.69
9 Diamondbacks	\$10.67	\$44.83
10 Dodgers	\$12.75	\$41.20
11 Giants	\$11.72	\$41.77
12 Indians	\$11.05	\$44.20
13 Mariners	\$10.49	\$44.10
14 Marlins	\$11.14	\$43.44
15 Mets	\$11.68	\$42.62
16 Nationals	\$11.76	\$43.07
17 Orioles	\$12.02	\$43.46
18 Padres	\$11.57	\$42.51
19 Phillies	\$12.70	\$42.70
20 Pirates	\$11.06	\$43.53
21 Rangers	\$11.61	\$43.22
22 Rays	\$11.51	\$43.04
23 Red Sox	\$12.99	\$41.57
24 Reds	\$11.61	\$42.86
25 Rockies	\$10.66	\$43.58
26 Royals	\$10.72	\$43.93
27 Tigers	\$12.21	\$43.03
28 Twins	\$11.08	\$43.55
29 White Sox	\$10.78	\$43.86
30 Yankees	\$16.45	\$38.98
31 BFW League Package	\$24.59	\$40.84
32 BFW League Package price relative to DIRECTV's MLB Extra Innings package price	-\$9.00	\$7.25

Source: Noll Corrected Reply

Note: DIRECTV's MLB Extra Innings package price according to Dr. Noll is \$33.59 per month. The predicted BFW League Package price of \$40.84 is statistically higher than \$33.59 at the 5% confidence level. The 95% confidence interval is \$39.98 to \$41.70.

<sup>[</sup>A] This column replicates Noll's Corrected Reply Exhibit 2C.

<sup>[</sup>B] Predicted prices from Dr. Noll's DIRECTV model when the model is updated to allow DIRECTV to set the prices it charges for each team's channel and the BFW League Package.

#### Pakes Second Supplemental Exhibit 2 Comparison of Dr. Noll's But-For Internet and DIRECTV Prices for MLB Content

	Noll Reply Exhibit 2A Internet Price per month	Noll Reply Exhibit 2C DIRECTV Price per month	Percent Difference
Actor	[A]	[B]	( [B] - [A] ) / [A]
1 Angels	\$7.63	\$11.40	49.5%
2 Astros	\$6.55	\$11.12	69.8%
3 Athletics	\$7.13	\$11.44	60.4%
4 Blue Jays	\$6.84	\$10.77	57.5%
5 Braves	\$8.46	\$13.07	54.5%
6 Brewers	\$6.81	\$10.78	58.2%
7 Cardinals	\$8.24	\$12.02	46.0%
8 Cubs	\$7.49	\$11.15	48.9%
9 Diamondbacks	\$6.84	\$10.67	56.1%
10 Dodgers	\$8.60	\$12.75	48.2%
11 Giants	\$8.14	\$11.72	44.0%
12 Indians	\$6.88	\$11.05	60.7%
13 Mariners	\$6.92	\$10.49	51.6%
14 Marlins	\$6.68	\$11.14	66.8%
15 Mets	\$7.70	\$11.68	51.6%
16 Nationals	\$7.48	\$11.76	57.3%
17 Orioles	\$7.57	\$12.02	58.8%
18 Padres	\$6.81	\$11.57	69.9%
19 Phillies	\$8.41	\$12.70	51.0%
20 Pirates	\$7.29	\$11.06	51.7%
21 Rangers	\$7.40	\$11.61	56.8%
22 Rays	\$7.16	\$11.51	60.9%
23 Red Sox	\$9.10	\$12.99	42.7%
24 Reds	\$7.20	\$11.61	61.2%
25 Rockies	\$6.64	\$10.66	60.5%
26 Royals	\$6.67	\$10.72	60.7%
27 Tigers	\$8.35	\$12.21	46.1%
28 Twins	\$6.98	\$11.08	58.7%
29 White Sox	\$7.12	\$10.78	51.4%
30 Yankees	\$10.21	\$16.45	61.1%
31 BFW League Package	\$14.50	\$24.59	69.6%
Average	\$7.51	\$11.67	55.8%
Actual World League Package Price	\$20.05	\$33.59	67.5%

Source: Noll Corrected Reply

Note

<sup>[</sup>A] This column replicates Noll's Corrected Reply Exhibit 2A.

<sup>[</sup>B] This column replicates Noll's Corrected Reply Exhibit 2C.

# Pakes Second Supplemental Exhibit 3 Dr. Noll's Model Predicts a DIRECTV MLB But-For Package Price That Is Not Lower Than the Actual World Price of the OMP When the League Prices as a Joint Venture

Actor	Noll Reply Exhibit 2C [A]	Dr. Noll's But-For Prices Accounting for Joint Venture Incentives [B]
1 Angels	\$11.40	\$11.53
2 Astros	\$11.12	\$11.22
3 Athletics	\$11.44	\$11.56
4 Blue Jays	\$10.77	\$10.84
5 Braves	\$13.07	\$13.41
6 Brewers	\$10.78	\$10.85
7 Cardinals	\$12.02	\$12.20
8 Cubs	\$11.15	\$11.25
9 Diamondbacks	\$10.67	\$10.74
10 Dodgers	\$12.75	\$13.01
11 Giants	\$11.72	\$11.88
12 Indians	\$11.05	\$11.15
13 Mariners	\$10.49	\$10.54
14 Marlins	\$11.14	\$11.24
15 Mets	\$11.68	\$11.83
16 Nationals	\$11.76	\$11.91
17 Orioles	\$12.02	\$12.21
18 Padres	\$11.57	\$11.71
19 Phillies	\$12.70	\$12.96
20 Pirates	\$11.06	\$11.15
21 Rangers	\$11.61	\$11.75
22 Rays	\$11.51	\$11.65
23 Red Sox	\$12.99	\$13.30
24 Reds	\$11.61	\$11.76
25 Rockies	\$10.66	\$10.73
26 Royals	\$10.72	\$10.79
27 Tigers	\$12.21	\$12.42
28 Twins	\$11.08	\$11.17
29 White Sox	\$10.78	\$10.86
30 Yankees	\$16.45	\$17.07
31 BFW League Package	\$24.59	\$33.40
32 BFW League Package price relative to DIRECTV's MLB Extra Innings package price	-\$9.00	-\$0.19

Source: Noll Corrected Reply

Note: DIRECTV's MLB Extra Innings package price according to Dr. Noll is \$33.59 per month. The predicted BFW League Package price of \$33.40 is not statistically different from the actual world OMP price of \$33.59 at the 5% confidence level. The 95% confidence interval is \$32.79 to \$34.00.

[A] This column replicates Noll's Corrected Reply Exhibit 2C.

[B] Predicted prices from Dr. Noll's model when the model is updated to allow the League to have joint venture incentives and to allow the teams to account for the revenue they receive from the BFW League Package. In the updated model, each team sets the price of its own channel to maximize the profits it receives from the sales of its own channel plus its share of the profits from the BFW League Package, which is equal to 1/30 of the profits of the BFW League Package. The League, in turn, is concerned with the aggregate industry profits, including the sales of the BFW League Package.

## Pakes Supplemental Exhibit 4 (Unmodified) Dr. Noll's Model Predicts an Internet NHL But-For Package Price That Is Not Lower Than the Actual World Price of the OMP When the League Prices as a Joint Venture

	11 U.S. 1 E 12 Y 05	Dr. Noll's But-For Prices Accounting
	Noll Reply Exhibit 2B	for Joint Venture Incentives
Actor	[A]	[B]
1 Ducks	\$5.87	\$5.96
2 Bruins	\$6.98	\$7.23
3 Sabres	\$6.61	\$6.81
4 Hurricanes	\$5.57	\$5.65
5 Flames	\$5.81	\$5.90
6 Black Hawks	\$7.34	\$7.64
7 Blue Jackets	\$5.19	\$5.23
8 Avalanche	\$5.55	\$5.62
9 Stars	\$5.75	\$5.85
10 Red Wings	\$8.72	\$9.23
11 Oilers	\$5.66	\$5.74
12 Panthers	\$5.68	\$5.75
13 Kings	\$6.81	\$7.03
14 Wild	\$5.41	\$5.47
15 Canadiens	\$5.60	\$5.67
16 Devils	\$6.31	\$6.48
17 Predators	\$5.48	\$5.55
18 Islanders	\$5.70	\$5.78
19 Rangers	\$6.82	\$7.06
20 Senators	\$5.36	\$5.41
21 Flyers	\$8.04	\$8.50
22 Coyotes	\$5.53	\$5.60
23 Penguins	\$9.54	\$10.21
24 Sharks	\$6.34	\$6.50
25 Blues	\$6.11	\$6.24
26 Lightning	\$5.17	\$5.21
27 Maple Leafs	\$6.20	\$6.33
28 Canucks	\$6.87	\$7.09
29 Jets	\$5.35	\$5.41
30 Capitals	\$7.00	\$7.26
	T	Ţ
31 BFW League Package	\$18.08	\$25.73
32 BFW League package price relative	-\$8.20	-\$0.55
to NHL GameCenter LIVE package price		

Source: Noll Corrected Reply

Note: NHL GameCenter LIVE package price according to Dr. Noll is \$26.28 per month. The predicted BFW League Package price of \$25.73 is not statistically different from the actual world OMP price of \$26.28 at the 5% confidence level. The 95% confidence interval is \$24.71 to \$26.75.

<sup>[</sup>A] This column replicates Noll's Corrected Reply Exhibit 2B.

<sup>[</sup>B] Predicted prices from Dr. Noll's model when the model is updated to allow the League to have joint venture incentives and to allow the teams to account for the revenue they receive from the BFW League Package. In the updated model, each team sets the price of its own channel to maximize the profits it receives from the sales of its own channel plus its share of the profits from the BFW League Package, which is equal to 1/30 of the profits of the BFW League Package. The League, in turn, is concerned with the aggregate industry profits, including the sales of the BFW League Package.

#### Pakes Second Supplemental Exhibit 5A Dr. Noll's DIRECTV MLB Model is Not in Equilibrium Because the Yankees Have an Incentive to Deviate Prices

Incer	ntives         Ince           B]         [           [11.53]         \$           [11.53]         \$           [11.56]         \$           [10.84]         \$           [10.84]         \$           [10.85]         \$           [12.20]         \$           [12.25]         \$           [10.74]         \$           [10.74]         \$           [10.74]         \$           [10.54]         \$           [11.24]         \$           [11.24]         \$           [11.71]         \$           [11.75]         \$           [11.75]         \$           [11.75]         \$           [11.65]         \$	[C] 611.42 611.13 611.45 610.77 613.10 610.78 612.03 611.16 610.68 612.77 611.74 611.06 610.49 611.15 611.69 611.77 611.69 611.77	## Incentives  [D]  \$11.51  \$11.21  \$11.55  \$10.83  \$13.36  \$10.84  \$12.18  \$11.24  \$10.73  \$12.98  \$11.86  \$11.13  \$10.54  \$11.23  \$11.81  \$11.89  \$12.18
2 \$ \$ \$ \tag{4} \$ \$ \tag{7} \$ \$ \tag{7} \$ \$ \$ \tag{7} \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	11.22 \$ \$ 11.56 \$ \$ 10.84 \$ \$ 13.41 \$ \$ 10.85 \$ \$ \$ 11.25 \$ \$ 11.25 \$ 11.25 \$ 11.25 \$ 11.25 \$ 11.25 \$ 11.25 \$ 11.25 \$ 11.24 \$ 11.83 \$ 11.91 \$ 12.21 \$ 11.71 \$ 11.96 \$ 11.15 \$ 11.75 \$ 11.65 \$ 11.75 \$ 11.65	611.13 611.45 610.77 610.78 610.78 610.08 611.16 610.68 612.77 611.74 611.06 610.49 611.15 611.69 611.77	\$11.21 \$11.55 \$10.83 \$13.36 \$10.84 \$12.18 \$11.24 \$10.73 \$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81 \$11.89
2 \$ \$	11.56 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	611.45 610.77 613.10 610.78 612.03 611.16 610.68 612.77 611.74 611.06 610.49 611.15 611.69 611.77	\$11.55 \$10.83 \$13.36 \$10.84 \$12.18 \$11.24 \$10.73 \$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81 \$11.89
77 \$ \$ \tag{7}	10.84       \$         13.41       \$         10.85       \$         12.20       \$         11.25       \$         10.74       \$         13.01       \$         11.88       \$         11.15       \$         10.54       \$         11.24       \$         11.83       \$         11.91       \$         12.21       \$         11.77       \$         12.96       \$         11.15       \$         11.75       \$         11.65       \$	610.77 613.10 610.78 612.03 611.16 610.68 612.77 611.74 611.06 610.49 611.15 611.69 611.77	\$10.83 \$13.36 \$10.84 \$12.18 \$11.24 \$10.73 \$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81
77 \$ \$ \tag{7}	10.84       \$         13.41       \$         10.85       \$         12.20       \$         11.25       \$         10.74       \$         13.01       \$         11.88       \$         11.15       \$         10.54       \$         11.24       \$         11.83       \$         11.91       \$         12.21       \$         11.77       \$         12.96       \$         11.15       \$         11.75       \$         11.65       \$	610.77 613.10 610.78 612.03 611.16 610.68 612.77 611.74 611.06 610.49 611.15 611.69 611.77	\$13.36 \$10.84 \$12.18 \$11.24 \$10.73 \$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81
77       \$'         88       \$'         52       \$'         57       \$'         55       \$'         67       \$'         75       \$'         72       \$'         89       \$'         44       \$'         88       \$'         66       \$'         70       \$'         81       \$'         81       \$'         81       \$'         81       \$'         81       \$'         81       \$'         86       \$'	3.41	610.78 612.03 611.16 610.68 612.77 611.74 611.06 610.49 611.15 611.69 611.77 612.04 611.58	\$10.84 \$12.18 \$11.24 \$10.73 \$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81 \$11.89
18       \$'         19       \$'         15       \$'         15       \$'         15       \$'         15       \$'         19       \$'         4       \$'         18       \$'         16       \$'         17       \$'         16       \$'         11       \$'         12       \$'         11       \$'         12       \$'         13       \$'         14       \$'         15       \$'         16       \$'	10.85 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	610.78 612.03 611.16 610.68 612.77 611.74 611.06 610.49 611.15 611.69 611.77 612.04 611.58	\$12.18 \$11.24 \$10.73 \$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81 \$11.89
22 \$ \$ 5 5 \$ 67 \$ 5 5 5 \$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5	12.20 \$ 11.25 \$ 10.74 \$ 13.01 \$ 11.88 \$ 11.15 \$ 11.83 \$ 11.91 \$ 12.21 \$ 11.75 \$ 11.65 \$ 11.65 \$ 11.65	812.03 811.16 810.68 812.77 811.74 811.06 810.49 811.15 811.69 811.77 812.04 811.58	\$11.24 \$10.73 \$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81 \$11.89
5 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	11.25	611.16 610.68 612.77 611.74 611.06 610.49 611.15 611.69 611.77 612.04 611.58	\$11.24 \$10.73 \$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81 \$11.89
57 \$ \$ \$ 57 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5	10.74       \$         13.01       \$         11.88       \$         11.15       \$         10.54       \$         11.24       \$         11.83       \$         11.91       \$         12.21       \$         11.71       \$         12.96       \$         11.15       \$         11.75       \$         11.65       \$	610.68 612.77 611.74 611.06 610.49 611.15 611.69 611.77 612.04 611.58 612.72	\$10.73 \$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81 \$11.89
5 \$ \$. 2 \$ \$. 2 \$ \$. 5 \$ \$ 5 \$ \$. 5 \$ \$	13.01       \$         11.88       \$         11.15       \$         10.54       \$         11.24       \$         11.83       \$         11.91       \$         12.21       \$         11.71       \$         11.75       \$         11.75       \$         11.65       \$	512.77 511.74 511.06 510.49 511.15 511.69 511.77 512.04 511.58 512.72	\$12.98 \$11.86 \$11.13 \$10.54 \$11.23 \$11.81 \$11.89
12     \$'       15     \$'       15     \$'       16     \$'       16     \$'       11     \$'       12     \$'       16     \$'       11     \$'       12     \$'       11     \$'       12     \$'       13     \$'       14     \$'       15     \$'       16     \$'       11     \$'       12     \$'       13     \$'       14     \$'       15     \$'       16     \$'	11.88       \$         11.15       \$         10.54       \$         11.24       \$         11.83       \$         11.91       \$         12.21       \$         11.71       \$         11.75       \$         11.75       \$         11.65       \$	611.74 611.06 611.49 611.15 611.69 611.77 612.04 611.58 612.72	\$11.86 \$11.13 \$10.54 \$11.23 \$11.81 \$11.89
95 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	11.15       \$         10.54       \$         11.24       \$         11.83       \$         11.91       \$         12.21       \$         11.71       \$         12.96       \$         11.15       \$         11.75       \$         11.65       \$	611.06 610.49 511.15 611.69 611.77 512.04 611.58 612.72	\$11.13 \$10.54 \$11.23 \$11.81 \$11.89
\$9 \$ \$ \$ 4 \$ \$ 5 \$ 6 \$ \$ 5 \$ 6 \$ \$ 5 \$ 6 \$ \$ 5 \$ 6 \$ \$ 5 \$ 6 \$ 5 \$ 6 \$ \$	10.54       \$         11.24       \$         11.83       \$         11.91       \$         12.21       \$         11.71       \$         12.96       \$         11.15       \$         11.75       \$         11.65       \$	610.49 611.15 611.69 611.77 612.04 611.58 612.72	\$10.54 \$11.23 \$11.81 \$11.89
4 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	11.24       \$         11.83       \$         11.91       \$         12.21       \$         11.71       \$         12.96       \$         11.15       \$         11.75       \$         11.65       \$	511.15 511.69 511.77 512.04 511.58 512.72	\$11.23 \$11.81 \$11.89
\$8 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	11.83 \$ \$ 11.91 \$ \$ 12.21 \$ \$ 11.71 \$ \$ 12.96 \$ \$ 11.15 \$ \$ 11.75 \$ \$ 11.65 \$ \$	511.69 511.77 512.04 511.58 512.72	\$11.81 \$11.89
76       \$         812       \$         867       \$         80       \$         81       \$         81       \$         82       \$         83       \$         84       \$         85       \$         86       \$	11.91     \$       12.21     \$       11.71     \$       12.96     \$       11.15     \$       11.75     \$       11.65     \$	311.77 312.04 311.58 312.72	\$11.89
22 \$ 57 \$ 67 \$ 66 \$ 66 \$ 66 \$ 66 \$ 66 \$ 66	12.21     \$       11.71     \$       12.96     \$       11.15     \$       11.75     \$       11.65     \$	312.04 311.58 312.72	
57 \$ \$ 70 \$ 90 \$ 90 \$ 90 \$ 90 \$ 90 \$ 90 \$	11.71 \$ 12.96 \$ 11.15 \$ 11.75 \$ 11.65 \$ \$	611.58 612.72	
70     \$       86     \$       81     \$       81     \$       89     \$       81     \$       86     \$	12.96 \$ \$ 11.15 \$ 11.75 \$ 11.65 \$ \$	512.72	\$11.70
\$6 \$ \$ \$61 \$ \$ \$61 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	11.15 \$ 11.75 \$ 11.65 \$		\$12.92
\$1 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	11.75 \$ 11.65 \$		\$11.14
51 \$ 509 \$ 51 \$ 566 \$ 5	11.65 \$	611.07 611.62	\$11.73
99 \$' 51 \$' 66 \$'			
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s6 \$*	· ·		
		311.62	\$11.74
	•	310.67	\$10.72
			\$10.78
			\$12,39
•	·		\$11.16
			\$10.85
\$	17.07 \$	323.18	\$22.90
i9 \$:	33.40 \$	326.22	\$32.88
57   `	11.82 \$	311.90	\$12.00
59 \$:	83.40 \$	649.40	\$55.78
21 8 78 5 5 9	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$12.42 \$11.17 \$10.86 \$17.07 \$33.40 \$11.82	\$12.42 \$12.22 \$11.17 \$11.09 \$10.86 \$10.79 \$17.07 \$23.18 \$33.40 \$26.22 \$11.82 \$11.90

Source: Noll Corrected Reply

Note: All values are expressed in dollars.

<sup>[</sup>A] This column replicates Noli's Corrected Reply Exhibit 2C.

<sup>[</sup>B] Predicted prices from Dr. Noli's model when the model is updated to allow the League to have joint venture incentives and to allow the teams to account for the revenue they receive from the BFW League Package. In the updated model, each team sets the price of its own channel to maximize the profits it receives from the sales of its own channel plus its share of the profits from the BFW League Package, which is equal to 1/30 of the profits of the BFW League Package. The League, in turn, is concerned with the aggregate industry profits, including the sales of the BFW League Package.

<sup>[</sup>C] Predicted prices from Dr. Noll's model when the Yankees are not part of the BFW League Package, but consumers have the option of replicating the full BFW League Package by purchasing the BFW League Package (without the Yankees) and the Yankees channel.

<sup>[</sup>D] Predicted prices from the model in [B] when the Yankees are not part of the BFW League Package, but consumers have the option of replicating the full BFW League Package by purchasing the BFW League Package (without the Yankees) and the Yankees channel. The Yankees do not receive a portion of the League's profits, and the remaining teams each receive 1/29 of the of the BFW League Package profits.

### Pakes Second Supplemental Exhibit 5B Dr. Noll's DIRECTV MLB Model is Not in Equilibrium Because the Yankees Have an Incentive to Deviate Profit

	Dr. Noll's BFV	V League Package	BFW League Package Without the Yankee		
	Dr. Noll's Incentives	Joint Venture Incentives	Dr. Noll's Incentives	Joint Venture Incentives	
Actor	[A]	[B]	[C]	[D]	
1 Angels	\$506,876	\$518,011	\$510,204	\$518,508	
2 Astros	\$446,948	\$456,392	\$449,746	\$456,810	
3 Athletics	\$501,098	\$512,079	\$504,365	\$512 <sub>,</sub> 557	
4 Blue Jays	\$486,472	\$496,254	\$489,466	\$496,795	
5 Braves	\$610,492	\$627,194	\$614,812	\$627,172	
6 Brewers	\$469,906	\$479,386	\$472,804	\$479,905	
7 Cardinals	\$534,299	\$546,899	\$537,839	\$547,220	
8 Cubs	\$473,696	\$483,695	\$476,736	\$484,210	
9 Diamondbacks	\$453,429	\$462,353	\$456,203	\$462,906	
10 Dodgers	\$631,044	\$647,441	\$635,461	\$647,604	
11 Giants	\$531,157	\$543,461	\$534,635	\$543,791	
12 Indians	\$481,957	\$491,987	\$484,960	\$492,464	
13 Mariners	\$441,581	\$450,082	\$444,221	\$450,609	
14 Marlins	\$490,949	\$501,361	\$494,032	\$501,813	
15 Mets	\$496,019	\$507,340	\$499,499	\$507,930	
16 Nationals	\$516,787	\$528,557	\$520,122	\$528,887	
17 Orioles	\$538,240	\$551,076	\$541,862	\$551,393	
18 Padres	\$535,507	\$547,687	\$539,115	\$548,180	
19 Phillies	\$631,197	\$647,449	\$635,666	\$647,703	
20 Pirates	\$479,743	\$489,744	\$482,752	\$490,229	
21 Rangers	\$483,785	\$494,670	\$486,931	\$495,044	
22 Rays	\$521,515	\$533,093	\$524,869	\$533,500	
23 Red Sox	\$641,962	\$659,352	\$646,735	\$659,615	
24 Reds	\$506,105	\$517,558	\$509,288	\$517,815	
25 Rockies	\$463,241	\$472,405	\$466,009	\$472,882	
26 Royals	\$445,354	\$454,276	\$448,032	\$454,729	
27 Tigers	\$571,295	\$585,336	\$575,132	\$585,550	
28 Twins	\$488,171	\$498,402	\$491,292	\$498,943	
29 White Sox	\$452,002	\$461,118	\$454,800	\$461,629	
30 Yankees	\$1,079,109	\$1,117,457	\$1,327,714	\$1,311,156	
31 BFW League Package	\$3,996,192	\$3,904,254	\$4,278,712	\$4,228,412	
32 Teams Total	\$15,909,937	\$16,282,116	\$16,255,300	\$16,487,548	
33 Teams Avg. (exc. Yankees)	\$511,408	\$522,919	\$514,744	\$523,324	
Choice Set					
33 Favorite	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>√</b>	
34 Full BFW Package	✓	✓	✓	✓	
35 Partial BFW Package			✓	✓	

Source: Noll Corrected Reply

Note: All values are expressed in dollars.

<sup>[</sup>A] This column shows the profits from the analysis Dr. Noll presents in his Corrected Reply Exhibit 2C.

<sup>[</sup>B] Predicted profits from Dr. Noll's model when the model is updated to allow the League to have joint venture incentives and to allow the teams to account for the revenue they receive from the BFW League Package. In the updated model, each team sets the price of its own channel to maximize the profits it receives from the sales of its own channel plus its share of the profits from the BFW League Package, which is equal to 1/30 of the profits of the BFW League Package. The League, in turn, is concerned with the aggregate industry profits, including the sales of the BFW League Package.

<sup>[</sup>C] Predicted profits from Dr. Noll's model when the Yankees are not part of the BFW League Package, but consumers have the option of replicating the full BFW League Package by purchasing the BFW League Package (without the Yankees) and the Yankees channel.

<sup>[</sup>D] Predicted profits from the model in [B] when the Yankees are not part of the BFW League Package, but consumers have the option of replicating the full BFW League Package by purchasing the BFW League Package (without the Yankees) and the Yankees channel. The Yankees do not receive a portion of the League's profits, and the remaining teams each receive 1/29 of the of the BFW League Package profits.

#### Pakes Second Supplemental Exhibit 6 Dr. Noll's DIRECTV MLB Model Is Not in Equilibrium Because Each Team Has a Unilateral Incentive to Deviate

		Individua	II Team Prices [A]		League Prices [B]		Individual Team Profits [C]	
	Excluded Team	Pre-Deviation	Post-Deviation	Reduced Package	Price of Creating Full BFW Package	Pre-Deviation	Post-Deviation	[D]
1	Angels	\$11.40	\$14.45	\$25.05	\$39.50	\$506,876	\$590,021	\$20,185,383
2	Astros	\$11.12	\$14.19	\$24.99	\$39.18	\$446,948	\$520,459	\$20,159,053
3	Athletics	\$11.44	\$14.77	\$25.07	\$39.84	\$501,098	\$585,537	\$20,192,790
4	Blue Jays	\$10.77	\$13.03	\$24.94	\$37.97	\$486,472	\$559,715	\$20,154,959
5	Braves	\$13.07	\$18.62	\$25.33	\$43.95	\$610,492	\$732,302	\$20,273,541
6	Brewers	\$10.78	\$13.10	\$24.95	\$38.05	\$469,906	\$541,351	\$20,150,291
7	Cardinals	\$12.02	\$16.14	\$25.16	\$41.30	\$534,299	\$630,718	\$20,223,408
8	Cubs	\$11.15	\$14.12	\$25.01	\$39.13	\$473,696	\$550,713	\$20,171,835
9	Diamondbacks	\$10.67	\$13.00	\$24.94	\$37.94	\$453,429	\$522,489	\$20,145,431
10	Dodgers	\$12.75	\$17.11	\$25.31	\$42.42	\$631,044	\$748,441	\$20,268,147
11	Giants	\$11.72	\$15.14	\$25.09	\$40.24	\$531,157	\$621,554	\$20,201,525
12	Indians	\$11.05	\$13.91	\$25.02	\$38.93	\$481,957	\$559,559	\$20,173,177
13	Mariners	\$10.49	\$12.53	\$24.89	\$37.41	\$441,581	\$506,233	\$20,128,173
14	Marlins	\$11.14	\$13.96	\$25.02	\$38.97	\$490,949	\$569,790	\$20,172,952
15	Mets	\$11.68	\$15.35	\$25.08	\$40.43	\$496,019	\$582,171	\$20,195,591
16	Nationals	\$11.76	\$15.35	\$25.10	\$40.45	\$516,787	\$606,165	\$20,203,484
17	Orioles	\$12.02	\$16.05	\$25.14	\$41.20	\$538,240	\$634,953	\$20,217,994
18	Padres	\$11.57	\$14.89	\$25.09	\$39.98	\$535,507	\$625,506	\$20,203,137
19	Phillies	\$12.70	\$17.60	\$25.35	\$42.95	\$631,197	\$751,667	\$20,281,781
20	Pirates	\$11.06	\$13.82	\$24.99	\$38.81	\$479,743	\$556,390	\$20,167,924
21	Rangers	\$11.61	\$15.21	\$25.08	\$40.29	\$483,785	\$567,107	\$20,187,309
22	Rays	\$11.51	\$14.84	\$25.09	\$39.93	\$521,515	\$609,338	\$20,201,539
23	Red Sox	\$12.99	\$18.26	\$25.35	\$43.61	\$641,962	\$768,472	\$20,288,223
24	Reds	\$11.61	\$14.95	\$25.06	\$40.02	\$506,105	\$591,744	\$20,187,025
25	Rockies	\$10.66	\$12.83	\$24.91	\$37.74	\$463,241	\$532,192	\$20,141,229
26	Royals	\$10.72	\$13.14	\$24.92	\$38.06	\$445,354	\$513,884	\$20,142,035
27	Tigers	\$12.21	\$16.62	\$25.23	\$41.84	\$571,295	\$676,432	\$20,241,749
28	Twins	\$11.08	\$13.87	\$25.01	\$38.88	\$488,171	\$566,328	\$20,173,042
29	White Sox	\$10.78	\$13.20	\$24.94	\$38.13	\$452,002	\$521,396	\$20,145,182
30	Yankees	\$16.45	\$23.18	\$26.22	\$49.40	\$1,079,109	\$1,327,714	\$20,534,012

Source: Noll Corrected Reply

Note: All values are expressed in dollars. DIRECTV's MLB Extra Innings package price according to Dr. Noll is \$33.59 per month. Industry profits under Dr. Noll's model are \$19.91 million. Noll Corrected Reply Exhibit 4.

[A] The prices of individual teams' feeds in Dr. Noll's model before and after exclusion from the BFW League Package. The pre-deviation scenario shows the results from Dr. Noll's Reply Exhibit 2C. In the post-deviation scenario, each row represents a situation in which the given team is not included in the BFW League Package, but consumers can replicate the full bundle by purchasing the BFW League Package and the excluded team's channel.

[B] Reduced BFW League Package shows the price of the BFW League Package when the given team's feed is not included in the BFW League Package. Price of Creating Full BFW Package shows the price of purchasing both the reduced BFW League Package and the excluded team's channel.

[D] As in [A], [B], and [C], each row represents a situation in which the given team is not included in the BFW League Package, but consumers have the option of replicating the full BFW League Package by purchasing the excluded team's channel and the BFW League Package, which excludes the team. Industry profits represent the aggregate of all individual teams' profits from individual channels plus the profits from the BFW League Package.

<sup>[</sup>C] The profits earned by the excluded team.

#### Pakes Supplemental Exhibit 7 (Unmodified) Dr. Noll's Internet NHL Model is Not in Equilibrium Because Each Team Has a Unilateral Incentive to Deviate

		Individual Team Prices [A]		•	League Prices [B]		Individual Team Profits [C]			
	Excluded Team	Pre-Deviation	Post-Deviation	Reduced Package	Price of Creating Full BFW Package	Pre-Deviation	Post-Deviation	[D]		
1	Ducks	\$5.87	\$11.36	\$18.53	\$29.89	\$45,771	\$52,177	\$2,053,276		
2	Bruins	\$6.98	\$13.86	\$18.67	\$32.53	\$57,384	\$67,403	\$2,061,741		
3	Sabres	\$6.61	\$10.85	\$18.55	\$29.41	\$55,080	\$63,544	\$2,055,213		
4	Hurricanes	\$5.57	\$8.50	\$18.40	\$26.90	\$44,861	\$50,284	\$2,047,607		
5	Fiames	\$5.81	\$9.36	\$18.45	\$27.81	\$48,823	\$55,166	\$2,051,106		
6	Black Hawks	\$7.34	\$13.78	\$18.66	\$32.44	\$58,744	\$69,380	\$2,061,150		
7	Blue Jackets	\$5.19	\$6.55	\$18.23	\$24.78	\$40,570	\$44,721	\$2,040,167		
8	Avalanche	\$5.55	\$8.72	\$18.43	\$27.15	\$44,728	\$50,180	\$2,048,326		
9	Stars	\$5.75	\$10.60	\$18.42	\$29.03	\$43,038	\$48,764	\$2,049,472		
10	Red Wings	\$8.72	\$16.22	\$18.97	\$35.19	\$73,479	\$88,936	\$2,071,195		
11	Oilers	\$5.66	\$8.68	\$18.46	\$27.14	\$48,480	\$54,450	\$2,050,048		
12	Panthers	\$5.68	\$9.51	\$18.47	\$27.98	\$45,402	\$51,243	\$2,050,230		
13	Kings	\$6.81	\$14.56	\$18.65	\$33.21	\$52,821	\$62,262	\$2,060,222		
14	Wild	\$5.41	\$7.70	\$18.38	\$26.08	\$43,231	\$48,240	\$2,045,264		
15	Canadiens	\$5.60	\$7.86	\$18.35	\$26.20	\$47,563	\$53,099	\$2,046,696		
16	Devils	\$6.31	\$12.85	\$18.53	\$31.37	\$48,875	\$56,597	\$2,055,396		
17	Predators	\$5.48	\$7.71	\$18.32	\$26,03	\$42,998	\$47,970	\$2,044,357		
18	Islanders	\$5.70	\$8.51	\$18.38	\$26.89	\$44,171	\$49,639	\$2,046,431		
19	Rangers	\$6.82	\$16.17	\$18.66	\$34.84	\$52,611	\$62,440	\$2,061,475		
20	Senators	\$5.36	\$6.97	\$18.29	\$25.25	\$45,343	\$50,186	\$2,043,488		
21	Flyers	\$8.04	\$16.10	\$18.87	\$34.97	\$66,273	\$79,830	\$2,067,765		
22	Coyotes	\$5.53	\$8.43	\$18.39	\$26.82	\$44,470	\$49,809	\$2,047,449		
23	Penguins	\$9.54	\$18.35	\$19.12	\$37.47	\$78,563	\$96,850	\$2,076,058		
24	Sharks	\$6.34	\$12.59	\$18.54	\$31.13	\$50,884	\$58,936	\$2,056,583		
25	Blues	\$6.11	\$11.31	\$18.48	\$29.79	\$47,739	\$54,712	\$2,053,033		
26	Lightning	\$5.17	\$6.53	\$18.25	\$24.79	\$41,033	\$45,245	\$2,040,683		
27	Maple Leafs	\$6.20	\$12.25	\$18.59	\$30.84	\$52,536	\$60,497	\$2,058,209		
28	Canucks	\$6.87	\$13.12	\$18.70	\$31,82	\$59,975	\$70,021	\$2,062,752		
29	Jets	\$5.35	\$7.23	\$18.33	\$25.56	\$45,211	\$50,181	\$2,044,779		
30	Capitals	\$7.00	\$14.63	\$18.68	\$33.30	\$55,518	\$65,614	\$2,062,265		

Note: All values are expressed in dollars. NHL GameCenter LIVE package price according to Dr. Noll is \$26.28 per month. The Industry profits under Dr. Noll's model are \$2.02 million. Noll Corrected Reply Exhibit 4.

<sup>[</sup>A] The profits of individual teams' feeds in Dr. Noll's model before and after exclusion from the BFW League Package. The pre-deviation scenario shows the results from Dr. Noll's Reply Exhibit 2C. In the post-deviation scenario, each row represents a situation in which the given team is not included in the BFW League Package, but consumers can replicate the full bundle by purchasing the BFW League Package and the excluded team's channel.

<sup>[</sup>B] Reduced BFW League Package shows the price of the BFW League Package when the given team's feed is not included in the BFW League Package. Price of Creating Full BFW Package shows the price of purchasing both the reduced BFW League Package and the excluded team's channel.

<sup>[</sup>C] The profits earned by the excluded team.

<sup>[</sup>D] As in [A], [B], and [C], each row represents a situation in which the given team is not included in the BFW League Package, but consumers have the option of replicating the full BFW League Package by purchasing the excluded team's channel and the BFW League Package, which excludes the team. Industry profits represent the aggregate of all individual teams' profits from individual channels plus the profits from the BFW League Package.