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11	UNITED STATES D	ISTRICT COURT	
12	NORTHERN DISTRIC	CT OF CALIFORNIA	
13			
14		Case No: 5:16-cv-06	5370-EJD-VKD
15	OPTRONIC TECHNOLOGIES, INC., d/b/a Orion Telescopes & Binoculars ®, a California	PLAINTIFF OPTR	
16	corporation,	MOTION AND MO	
17	Plaintiff,	ON UCL CLAIM	IEF AND JUDGMENT
18	v. NINGBO SUNNY ELECTRONIC CO., LTD.,	Date: Time:	April 2, 2020 9:00 A.M.
19	SUNNY OPTICS, INC., MEADE INSTRUMENTS CORP., and DOES 1 - 25,	Judge: Location:	Hon. Edward J. Davila Courtroom $4 - 5^{\text{th}}$ Fl.
20	Defendant.	Compl. Filed:	Nov. 1, 2016
21		First Am. Compl.: Final Pretrial	Nov. 3, 2017 Oct. 10, 2019
22 23		Conf.: Trial Date:	Oct. 15, 2019
23 24		Judgment:	Dec. 5, 2019
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1	NOTICE OF MOTION AND MOTION
2	TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:
3	PLEASE TAKE NOTICE that on April 2, 2020, at 9:00 a.m., in Courtroom 4, 5th Floor,
4	280 South 1st Street, San Jose, California, before the Honorable Edward J. Davila, Plaintiff
5	Optronic Technologies, Inc. ("Orion") will and hereby does respectfully bring this Motion for
6	Equitable Relief and Judgment on UCL Claim under 15 U.S.C. § 26, Cal Bus. and Prof. Code
7	§ 17200, and Federal Rules of Civil Procedure 54(b) and 58(b)(2)(B).
8	This Motion is based upon this Notice of Motion and Motion, the points and authorities in
9	the accompanying Memorandum of Points and Authorities, the Declaration of Matthew Borden
10	filed concurrently herewith, the complete files and records in this action, oral argument of counsel,
11	authorities that may be presented at or before the hearing, and such other and further matters as this
12	Court may consider.
13	
14	Dated: February 20, 2020 Respectfully submitted,
15	BRAUNHAGEY & BORDEN LLP
16	
17	By: <u>/s/ Matthew Borden</u> Matthew Borden
18	Attorneys for Plaintiff OPTRONIC
19	TECHNOLOGIES, INC. d/b/a Orion Telescopes & Binoculars ®
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Plaintiff Optronic Technologies, Inc. d/b/a Orion Telescopes & Binoculars ("Orion")
 respectfully submits this post-trial motion for equitable relief.

3

INTRODUCTION

On November 26, 2019, the jury found in favor of Orion and against Defendant Ningbo
Sunny Electronic, Co. on all of Orion's antitrust claims under Section 1 and Section 2 of the
Sherman Act and Section 7 of the Clayton Act. Orion now seeks equitable relief to ensure that
Defendant's antitrust violations permanently cease and to remedy the harm Defendant has inflicted
and continues to inflict on the U.S. telescope market.

9 The main form of equitable relief necessary to ameliorate Defendant's antitrust violations is 10 an order requiring Defendant to continue supplying Meade on non-discriminatory terms for at least 11 five years, to give Meade time to regain financial independence. The jury found that Defendant's 12 acquisition of Meade illegally overconcentrated the market by eliminating a potential source of 13 supply and an outlet for telescope sales. Since trial, Defendant has done everything in its power to 14 frustrate the Court's Judgment and to continue its unlawful activities. These activities include submitting false pleadings and a false declaration to the Court, smuggling assets out of the country, 15 and cutting off Meade's supply to ensure that no competitor can make use of the asset. Similar to 16 17 Defendant's acquisition of Meade, destroying the company eliminates a potential alternative source 18 of supply, and destroys an option for telescope sales not controlled by Defendant and its co-19 conspirators. While temporarily stopping sales to Meade immediately hurts Defendant's business, doing so is essential to continue Defendant's plan to maintain its unlawful control over telescope 20 manufacturing. 21

Defendant also should be ordered to supply Orion on non-discriminatory terms for five
years. The Ninth Circuit has held that an injunction requiring an antitrust defendant to sell
products to particular parties on nondiscriminatory terms is an appropriate remedy for
anticompetitive conduct. *Image Tech. Servs., Inc. v. Eastman Kodak Co.*, 125 F.3d 1195 (9th Cir.
1997).

Equitable relief is also warranted to redress the jury's finding that Defendant engaged in
price fixing and market allocation with its competitor Synta and Synta's wholly-owned subsidiary

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Celestron. To prevent such conduct from recurring, the Court should enjoin Defendant from: 1 2 (1) communicating with Synta about the prices of telescopes and accessories; (2) sharing customer 3 information with Synta or Celestron, including but not limited to statistics about which products Defendant's customers are buying, how much Defendant is charging for those products, and the 4 5 volume of purchases from Defendant; (3) communicating with Synta about which products 6 Defendant and Synta will manufacture; and (4) participating in any internal meetings or strategy 7 sessions in which any representative from a competitor, including David Shen or any employee of 8 Synta, is in attendance. 9 Orion has prevailed on the merits. The requested relief is authorized under the Court's wide 10 equitable powers and broad mandate under the Sherman Act and Clayton Act to "ensure that there remain no practices likely to result in monopolization in the future." United States v. United Shoe 11 12 Mach. Corp., 391 U.S. 244, 250 (1968) (citations omitted). It is especially warranted under the Court's broad remedial powers under Business & Professions Code §§ 17200 et seq. 13 **THE FACTUAL RECORD** 14 15 Orion briefly summarizes the factual record presented at trial for the Court's benefit. 16 A. **Defendant Conspired to Acquire Meade to Consolidate Its Nascent Monopoly** The jury found and the evidence at trial proved that Defendant Ningbo Sunny is the 17 dominant firm in the highly concentrated telescope and accessories manufacturing market, 18 possessing a market share as high as 63% between 2013 and 2018. (TX 1938 (Zona market share 19 analysis); TX 1939 (Zona HHI calculation showing that the market has been highly concentrated 20 per DOJ/FTC Merger Guidelines from 2012 to 2018).) The relevant market is a global market for 21 telescope and accessory manufacturing. (Trial Tr. 1978:11-1982:9.¹) Other than Defendant's co-22 conspirator Synta,² Defendant has no serious challengers in that market: the remaining 20-30% of 23 market share is spread among 200 other entities. (Id.) 24 25 ¹ The trial transcript excerpts cited in this Motion are filed herewith as **Exhibit 1** to the Declaration 26 of Matthew Borden ("Borden Decl."). 27 ² "Synta" includes the entities encompassed in the Court's instruction regarding the settling Synta entities: Suzhou Schmidt Optical Technology Co. Ltd., Nantong Schmidt Opto-Electrical 28 Technology Co., Ltd; Good Advance Industries, Ltd.; Celestron Acquisition, LLC; Synta 3 Case No. 5:16-cv-06370-EJD-VKD

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1 In 1991 and again in 2002, the FTC took action to block proposed combinations between the leading American telescope manufacturers, Celestron and Meade, on antitrust grounds. (TX 2 3 1400 (1991); TX 1078 (2002).) Then-Celestron CFO and CEO, and subsequent agent for 4 Defendants and CEO of Meade, Joe Lupica, was aware of these FTC actions barring any 5 combination of Meade and Celestron. (Trial Tr. 840:19-841:1; 876:4-877:16.) Despite this knowledge, Mr. Lupica would actively seek to achieve such a combination during Defendants' 6 7 acquisition of Meade—at least until the Federal Trade Commission investigated. (TX 1301.004.) 8 Synta bought Celestron in 2005. (Trial Tr. 835:20-25.) 9 Synta's Chairman David Shen had been involved in Defendant Ningbo Sunny and its 10 Chairman Peter Ni since at least 2004/2005. Mr. Shen once owned 26% percent of Ningbo Sunny, 11 which is now held by his sister-in-law. (TX 1301.) He was also a director of Ningbo Sunny. (TX 12 1204.) He resigned from Ningbo Sunny when Synta acquired Celestron due to what Defendant called "conflicts of interest," *i.e.*, the inherent problem of being an executive and an owner of two 13 14 horizonal competitors. (*Id.*) 15 On May 17, 2013, JOC's agreement to purchase Meade was announced. (TX 1076.011.) 16 On May 23, 2013, executives and board members of Synta and its wholly-owned subsidiary 17 Celestron (including David Shen, Laurence Huen, Joe Lupica, and Dave Anderson) discussed 18 Defendant's potential acquisition of Meade and its manufacturing facility with Defendant, 19 including Peter Ni and James Chiu. (TX 1076 Ex. A.) During that meeting, Defendant and 20 Synta—horizontal competitors—agreed to a conspiracy whereby "[t]o prevent JOC to buy MEADE," Sunny would purchase Meade with "the financial support to SUNNY" from 21 "CELESTRON / SYNTA." (TX 1378.) The object of the conspiracy was to prevent JOC from 22 23 acquiring Meade's manufacturing facility and thereby threaten Defendant's and Synta's dominance. (Id.) 24 25 At Synta's recommendation, Defendant engaged Synta's lawyers to handle the Meade 26 transaction, and expressly directed them in the engagement letter to take direction from the Synta's 27 Technology Corp.; Atlas E-Commerce, LLC; SW Technology Corp.; and David Shen. (Trial Tr. 28 407:13-22.)

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and Celestron's executives, including David Shen, Laurence Huen, Dave Anderson, and Joe 1

Lupica. (TX 1787; TX 1209.) David Shen utilized this authority to ensure that there was no "loss 2 3 of control." (TX 1172.) Celestron CEO Dave Anderson shepherded through Defendant's letter of 4 intent to purchase Meade (TX 1172), which Defendant's Chairman Ni claimed he never read before 5 signing. Mr. Anderson also helped Defendant's lawyers design the deal structure. (TX 1341.004.)

Mr. Anderson's sworn testimony was that he had nothing to do with the Meade acquisition. 6

7 (Borden Decl. Ex. 2 (Anderson Dep. Excerpts) played at Trial Tr. at 1960:15-1962:16.) Mr. Ni

8 offered similar sworn testimony. He testified: "Celestron did not participate in any forms in the 9 acquisition of Meade." (Borden Decl. Ex. 3 (P. Ni 30(b)(6) Dep. at 33; see also id. ["Q. And when 10 you say did not participate in any form, you mean that they did not offer any assistance related to the Meade acquisition; correct? THE WITNESS: They did not participate in the process of work of 11 12 acquiring Meade.") read into record at Trial Tr. 535:16-17.) This testimony was obviously false.

13 Because they knew that the FTC would eventually begin scrutinizing the transaction, Synta and Defendant agreed that Celestron CEO Joe Lupica (who was already working to help Ningbo 14 Sunny purchase Meade) would quit his role at Celestron on June 18, 2013, and "officially begin" as 15 Peter Ni's agent for the transaction on June 19, 2013. (TX 1303.002.) 16

17 Funds to purchase Meade were sent from Sky Rainbow, a company jointly owned by David 18 Shen and Peter Ni. (TX 1779.007; Trial Tr. 581:23-582:4.) Mr. Ni bought Meade in his personal 19 capacity to avoid FTC inquiry. (Trial Tr. 613:16-614:2.) After avoiding U.S. regulatory inquiry, he transferred Meade to Defendant for a dollar. (Trial Tr. 410:2-20.) 20

David Shen's company, Celestron, made \$7.2 million in "prepayments" to Ningbo Sunny 21 22 for telescopes before they were shipped, if ever. Mr. Ni denied that this ever occurred under oath, 23 even though he was sent an accounting from Celestron's CFO, entitled "Summary of Pre-Payments to Ningbo Sunny," which documented the \$7.2 million in prepayments. (TX 1157.) A payment 24 25 from Celestron for supposed telescopes was used to make up the final amount of money Ningbo 26 Sunny needed to fund the acquisition. (Trial Tr. at 8:18:4-821:15.) After the payment was made, 27 Ningbo Sunny's Vice Chairman, James Chiu, wrote to Celestron to request "invoices" from its

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customers to document the supposed purchases. (TX 1428.) Defendant's business records reflect 1 2 that Celestron was given equity in Meade for this payment. (TX 1323.)

3 Celestron also provided interest-free loans to Defendant to fund Meade's operations and to 4 finance the acquisition. (TX 1305.015; (Borden Decl. Ex. 4 (Lupica Dep. 378:18-379:13) (played 5 at Trial Tr. 997:3.)) Because Defendant knew it would be wrong to have Synta, a horizontal 6 competitor, lend money to Ningbo Sunny, Celestron would advance the money to Ningbo Sunny, 7 and then Synta would delay collecting from Celestron for telescopes that Celestron bought from 8 Synta. (TX 1181.) These loans totaled over \$10 million. (TX 1378.) Celestron CEO Dave 9 Anderson admitted in writing that "the majority of [these] payments ... were made in anticipation 10 with no discernable benefit to Celestron (i.e. no early payment discount)," and were raising red 11 flags with Celestron's auditors. (TX 1378.)

12 Former Celestron CEO Joe Lupica admitted in his emails and on the witness stand that Defendant could not have acquired Meade but for the collusive assistance Defendant received from 13 its horizontal competitor Synta. (TX 1317; Trial Tr. 956:23-958:2.) Defendant's books show that 14 15 Celestron received debt and equity interests in Defendant's subsidiary Sunny Optics in exchange for this financing. (TX 1323.14.) The entries reflected in Defendant's books correspond, to the 16 17 cent, to payments Celestron was making to Defendant. (Compare TX 1323.14 with TX 1428.003 18 (reflecting \$301,505.88 payment).)

19 The Federal Trade Commission opened an inquiry into the Meade transaction after receiving a tip that David Shen and Celestron may be involved with Defendant's acquisition of 20 21 Meade. (TX 1301.002.) Defendant and its lawyers understood that "the FTC is trying to see 22 whether Celestron is behind the acquisition and are looking for any ties between Sunny and Celestron that would concern the FTC." (TX 1301.002.) 23

In response, Defendant directed its lawyers to make multiple material misrepresentations to 24 the FTC regarding Synta's, Celestron's, and Ningbo Sunny's involvement in the Meade 25 26acquisition, including that "David Shen has no role in the proposed acquisition of Meade by 27 Sunny." (TX 1393.) This was obviously not true because Sky Rainbow, which was owned in part

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1	by Mr. Shen (and his horizontal competitor, Mr. Ni), funded the transaction – except for the
2	payment that came from Mr. Shen's company, Celestron.
3	Defendant ultimately acquired Meade. Defendant's acquisition of Meade caused the
4	relevant market's HHI, which already showed that the market was overconcentrated, to increase by
5	over 1,000 points. (TX 1939.)
6	Mr. Ni testified under oath as follows:
7	Question: When did Mr. Shen stop consulting with Ningbo Sunny about Meade's products, technology and advantages?
8	Answer: I don't recall exactly. Maybe around July or August.
9	Question: July or August 2013?
10	Answer: Yes.
	Question: Shortly before the deal closed?
11	Answer: It was before the decision to acquire Meade."
12	(Borden Decl. Ex. 5 (P. Ni Dep.) at 73:2-11, read into record at Trial Tr. 618:19-619:5.)
13	Mr. Ni's sworn testimony was false. Once the acquisition closed, Peter Ni sent virtually all
14	of Meade's sensitive pricing, cost and confidential business information and strategies to Mr. Shen.
15	(TX 1017, TX 1286, TX 1660.) Mr. Ni confirmed that he sent all of Meade's prices to Shen.
16	(Trial Tr. 680:11-16.) Mr. Ni directed Meade executives, including Mr. Lupica and Victor
17	Aniceto, not to disrupt Synta or Celestron business when pricing their products. (TX 1085.) David
18	Shen and Peter Ni repeatedly met at Meade and Celestron's respective headquarters to discuss sales
19	strategies and other sensitive business information. (TX 1306 (2013 Peter Ni, David Shen, and Joe
20	Lupica meeting agenda re Meade strategy); TX 1533; TX 1082 (2013 visit); TX 1313 (2014 visit);
21	TX 1208 (2016 visit).)
22	B. Defendant Unlawfully Colluded with Synta to Fix Prices and Divide Markets
23	Communications between Peter Ni and David Shen show that they were dividing customers
24	between them. (TX 1769.001 ("Bidding with Costco between May and June (compete with
25	Celestron for the price). This is a very important issue. This needs Director Ni to communicate
26	face-to-face with DAVE [Anderson] when he goes to the United States. Don't bid. If you let the
27	thing go by doing this, how would you deal with everything in the future? Following a conflict,
28	celestron would not trust sunny any longer."); id. at -001 (Mr. Shen writing that Dave Anderson
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"understands that Director Ni will not be a competitor and is trustworthy when it comes to 1 business.").) 2

3 Defendant's internal contemporaneous emails reflect Defendant's anticompetitive intent. 4 Meade CEO Joe Lupica wrote that he understood Peter Ni and David Shen's vision "of how the 5 four companies are to cooperate for the benefit of the entire group of companies (Sunny, Synta, Meade, and Celestron)." (TX 1311.) Mr. Lupica also described how "the four companies can 6 7 dominate the telescope industry." (TX 1805.)

At the urging of Celestron's CEO Corey Lee, Defendant shared the volume and prices paid 8 9 by Orion and other Celestron competitors directly with Celestron, despite understanding that these 10 were "trade secrets." (TX 1762 (Mr. Lee asking for and receiving Orion's "order statistics"); TX 1180.) 11

12 Defendant colluded with Synta to coordinate the weaponization of intellectual property held by Defendant against potential competitors. (TX 1792.) These discussions describe "subduing our 13 14 opponent without a weapon" as "[t]he optimal solution." (Id.)

Defendant's emails with Synta employee Joyce Huang³ show that Sunny and Synta 15 communicated regarding "avoiding conflict with Celestron products" and "considering the strategy 16 17 of ... adopting different product prices to protect Celestron." (TX 1347.) Defendants and the 18 Synta Entities fixed prices and advantaged Celestron by forcing Orion and other non-Celestron 19 distributors to purchase all Sunny goods through Joyce Huang. (TX 1864 (Ms. Huang directs Mr. 20 Chiu to raise prices offered to a customer because "Suzhou's price" was higher; Mr. Chiu complies).) The object of this conspiracy was to ensure that Celestron paid significantly lower 21 22 prices to advantage it in the market over Orion and other competitors. (TX 1935.) The affected 23 products were among Celestron's most successful products, including the AstroMaster. (Compare TX 1935 with TX 1307.003.) Defendant and Entities knew that this conduct was unlawful; when 24

25

28 Huang business card noting the same address).)

³ Peter Ni admitted David Shen controlled "Good Advance" and that Joyce Huang was Shen's 26 employee. (Trial Tr. 432:13-433-23.) And Good Advance's address is the same as David Shen's

business address. (Compare TX 1779.007 (noting addresses of Sky Rainbow equity holders, 27 including David Shen) with TX 2091.002 (noting Good Advance's address) and TX 1402 (Joyce

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Orion first gave notice of potential claims, Joyce Huang wrote James Chiu to say that "Mr. Shen is
 afraid that Orion may check Good Advance account." (TX 1265.)

3 Defendant's communications with Synta show that Defendant had agreed to divide the market for telescopes and accessories. (TX 1193 (David Shen to Peter Ni, James Chiu, Dave 4 5 Anderson, Laurence Huen, and David Shen's sister, Sylvia Shen: "The best way in the future is to divide the products and sell them into different markets to reduce conflicts No company can 6 7 replace CELESTRON...SKYWATCHER...MEADE."); TX 1765 ("We will take prompt action to 8 avoid conflict in the astronomical market.").) Defendant and Synta could make competing lines of 9 telescopes. (Trial Tr. 1856:11-1857:2; TX 1927 (describing Ningbo Sunny's factory capabilities); 10 TX 1438 (same).) Defendant, however, did not make lines of telescopes that were made by Synta 11 at the same time. (*E.g.*, Trial Tr. 1864:11-21.)

Defendant's communications with Synta show that Defendant jointly withdrew credit terms to prevent Orion from acquiring Telescopes.com and other assets from Hayneedle. On June 4, 2014, Synta sent an email to Orion withdrawing credit terms. (TX 1773.002.) David Shen and Joyce Huang directed Defendant to do the same. *Id.* at -001 ("Hence, the payment terms should be the same as Suzhou."). James Chiu complied, and admitted he did so because he was told to do so by David Shen. (TX 1775; Trial Tr. 1466:15-22.)

18

C. Defendant's Unlawful Acts Injured Orion

After Orion signed a settlement agreement with Synta in September 2016, Defendant cut off
Orion's supply. As a result, Synta now provides roughly 75% of Orion's products. After a brief
price reset, Synta began raising Orion's prices to the point that it now pays more for telescopes than
it ever did. (Trial Tr. 1738:11-21, 1767:1768:15, 1769:23-1770:14.)

Orion suffered millions of dollars in injury and damages as a result of Defendants' unlawful collusion, attempted monopolization, and conspiracy to monopolize the market. (*E.g.*, Trial Tr. 2056:17-23 ("Q. Sure. And I'm referring to the damages that you summarized in your table at page 59, the overcharge damages that resulted from the alleged conduct of the conspiracy and the monopolization here; right? A. The one that comes to 38.5 million? Q. Yes. A. Yes.").)

Case 5:16-cv-06370-EJD Document 583 Filed 02/21/20 Page 14 of 26 REDACTED VERSION OF DOCUMENT(S) SOUGHT TO BE SEAL ARGUMENT 1 2 I. **ORION'S REQUESTED INJUNCTION** Orion requests an Order requiring Defendant to: 3 Supply Meade at non-discriminatory (*i.e.*, most-favored-customer) terms for five 1. 4 years; 5 2. Supply Orion at non-discriminatory terms for five years; 6 3. Refrain from communicating with Synta about the prices of telescopes and 7 accessories; 8 4. Refrain from sharing customer information with Synta, including but not limited to 9 statistics about which products Defendant's customers are buying, how much 10 Defendant is charging for those products, and the volume of purchases from 11 Defendant; 12 5. Refrain from communicating with Synta about which products Defendant and Synta 13 will manufacture; 14 6. Refrain from participating in any internal meetings or strategy sessions in which any 15 representative from a competitor, including David Shen or any employee of Synta, 16 is in attendance. 17 Orion has filed an accompanying Proposed Order reflecting its request for relief.⁴ 18 II. THE PREREQUISITES TO INJUNCTIVE RELIEF ARE SATISFIED 19 Orion has shown that it is entitled to injunctive relief under both Section 16 of the Clayton 20 Act and California's Unfair Competition Law. 21 A. **Orion is Entitled to Injunctive Relief Under the Clayton Act** 22 Orion is entitled to the requested equitable relief under the authority provided the Court by 23 the Clayton Act. 24 25 ⁴ Defendant has represented to Orion that it will be divesting itself of Meade through its bankruptcy. In reliance on that representation, Orion is not seeking an injunction requiring 26 divestment under the Clayton Act. Should Defendant change position on this point, Orion reserves the right to move for further equitable relief to force divestment, as it is entitled to do. See Steves 27 & Sons, Inc. v. JELD-WEN, Inc., 345 F. Supp. 3d 614, 656 (E.D. Va. 2018) (ordering divestiture 28 under Clayton Act pursuant to claim brought by private litigant).

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Legal Standard 1.

1

1		
2	Section 16 of the Clayton Act sets forth courts' remedial powers for violations of the	
2	antitrust laws. 15 U.S.C. § 26. To obtain injunctive relief under Section 16, a party must make a	
3 4	threshold showing of "threatened loss or damage by a violation of the antitrust laws." Id.; see	
4 5	also Zenith Radio Corp. v Hazeltine Research, Inc., 395 U.S. 100, 130 (1969) (equitable relief	
	available under Section 16 if plaintiff shows "a significant threat of injury from an impending	
6 7	violation of the antitrust laws or from a contemporary violation likely to continue or recur").	
7	In eBay Inc. v. MercExchange, L.L.C., 547 U.S. 388 (2006), the Supreme Court reiterated	
8	the four general factors that a plaintiff must satisfy under traditional equity principles to be entitled	
9	to a permanent injunction: (1) irreparable injury; (2) for which monetary damages are inadequate;	
10	(3) the balance of hardships between plaintiff and defendant warrants equitable relief; and (4) the	
11	public interest would not be disserved by a permanent injunction. <i>Id.</i> at 391. In the present case,	
12	Orion easily satisfies Section 16 and the <i>eBay</i> factors.	
13	2. Defendant's Continuing Violations of the Antitrust Laws Warrant	
14	Injunctive Relief	
15	Section 16's prerequisites are fully satisfied because absent relief from the Court, a	
16	significant threat of injury and antitrust violations exists. The jury has already found that	
17	Defendant violated the antitrust laws by conspiring with Synta and others to harm competition in	
18	the telescope and accessory manufacturing market, and by attempting to monopolize that market	
19	and achieving a dangerous probability of success. There is no evidence that this conspiracy ever	
20	stopped. Defendant conceded as much when it withdrew its request for the jury to be instructed on	
21	withdrawal from conspiracy:	
22	THE COURT: Number 8 is next, and this is on Page 14, Withdrawal.	
23	Is there any evidence of withdrawal from a conspiracy? Does this need to be given?	
24	MR. BALLARD: Your Honor, this can be withdrawn.	
25	(Trial Tr. 2273:25-2274:9.)	
26	Further, since the jury rendered its verdict, Defendant's own actions have demonstrated that	
27	its violations are "likely to continue or recur." As detailed in Orion's motion for an Order to Show	
28	Cause, Defendant has attempted to maintain the conspirators' stranglehold on the market by	
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making false statements to the Court to avoid paying monetary relief to Orion. (ECF No. 578.) It 1 2 has transferred assets out of the country to avoid the Court's Judgment. (Id.) It has also cut off 3 Meade's supply of product to remove Meade as a future competitor. Defendant has also refused to 4 supply product to Orion since this lawsuit began, thereby hindering Orion's ability to fairly 5 compete. Orion continues to buy and sell telescopes. Without affirmative relief to correct the 6 market, Orion (and all telescope consumers) will continue to pay supracompetitive prices for 7 telescopes and continue to suffer from all the other harms brought on by antitrust violations, e.g., 8 lack of choice, or lack of innovation.

9

3. Orion Will Suffer Irreparable Injury that Money Damages Cannot Remedy Absent Relief

10 The first two *eBay* elements (irreparable harm and the insufficiency of money damages) are 11 easily satisfied. The jury found and the evidence at trial proved that the structural taint in the 12 telescope market caused by Defendant's misconduct caused injury to Orion's business and 13 property. (E.g., Verdict Form at 3:11-13 (jury finding that Defendant's attempted monopolization 14 injured Orion).) If the structural problems caused by Defendant go uncorrected, Orion faces the 15 danger of losing its business – a forty-five-year-old, employee-owned company. Courts recognize 16 that the threatened loss of a business constitutes irreparable harm for which there is no adequate 17 remedy at law. See, e.g., hiQ Labs, Inc. v. LinkedIn Corp., 938 F.3d 985, 993 (9th Cir. 2019) 18 ("[T]he threat of being driven out of business is sufficient to establish irreparable harm.") (citation 19 omitted).

20 Orion additionally is suffering from irreparable and non-compensable harm because 21 Defendant is engaged in a judgment avoidance scheme and is actively attempting to destroy the 22 value of Meade, the lone remaining stateside asset available to satisfy Orion's judgment. The fact 23 that the destruction of Orion's business and the U.S. telescope market can technically be reduced to 24 dollars and cents does not render that harm reparable via money damage. Courts have recognized 25 that the "[a]bility to calculate damages does not make that remedy adequate, however, if the 26 plaintiff cannot collect the award." Lakeview Tech., Inc. v. Robinson, 446 F.3d 655, 657 (7th Cir. 27 2006) (Easterbrook, J.); see also In re Estate of Ferdinand Marcos, Human Rights Litig., 25 F.3d 28

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1467, 1480 (9th Cir. 1994) ("[A] district court has authority to issue a preliminary injunction where 1 2 the plaintiffs can establish that money damages will be an inadequate remedy due to impending 3 insolvency of the defendant or that defendant has engaged in a pattern of secreting or dissipating 4 assets to avoid judgment."); Palmer v. City of Chicago, 806 F.2d 1316, 1319 (7th Cir. 1986) ("To 5 show irreparable harm it is enough to show that there was a danger . . . that the fees would disappear into insolvent hands."); Metro-Goldwyn-Mayer Studios, Inc. v. Grokster, Ltd., 518 F. 6 Supp. 2d 1197, 1219-20 (C.D. Cal. 2007) ("Damages are no remedy at all if they cannot be 7 8 collected, and most courts sensibly conclude that a damage judgment against an insolvent 9 defendant is an inadequate remedy.") (quoting Douglas Laycock, The Death of the Irreparable 10 Injury Rule, 103 Harv. L.Rev. 687, 716 (1990)).

11 Finally, the harm suffered by Orion is irreparable absent injunctive relief because 12 Defendant's unlawful acquisition of Meade fundamentally changed the U.S. telescope market. But for Defendant's illegal acts, another competitor or Orion would have acquired Meade when it came 13 14 up for sale in 2013, and the telescope market would have had an independent manufacturer and 15 brand to compete with the likes of Sunny and Synta. Instead, Defendant's unlawful acts turned 16 Meade into a captive entity dependent on its supply for survival—one that Defendant is now 17 destroying by withdrawing all supply from Meade, despite Orion offering to refrain from collecting 18 receivables incurred by sales to Meade. (Borden Decl. **Ex. 6**.) Notably, the effect of Defendant's 19 sudden refusal to supply Meade is to *reduce* Defendant's profits, and the only possible motivation for its behavior is to ensure that Meade is not a viable brand or competitor in the future. That harm 20 to the market is irreparable. 21

- 22

28

4.

The Balance of Hardships and the Public Interest Favor Injunctive Relief

The final two *eBay* factors—the balance of hardships and the public interest—likewise
 overwhelmingly favor the requested injunction. Orion is only asking the Court to Order that
 Defendant (1) continue supplying Meade and Orion with product on nondiscriminatory terms,
 which will promote competition in the market for consumer telescope sales (and be profitable for

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Defendant), and (2) refrain from further violating the antitrust laws, including by refraining from
 sharing pricing and other commercially sensitive information with its competitor.

The proposed injunction would impose no hardship on Defendant. Selling products on nondiscriminatory terms would be profitable for Defendant, and any harm accruing to Defendant from discontinuing its unlawful act is not cognizable. In contrast, Orion and American telescope consumers will continue to suffer from the effects of Defendant's continuing unlawful behavior, as well as the structural damage Defendant inflicted on the U.S. telescope market, absent the requested relief.

9

10

В.

Orion is Entitled to Judgment and Injunctive Relief Under Its UCL Claim

Accordingly, Orion is entitled to injunctive relief under Section 16 of the Clayton Act.

The UCL proscribes any "unlawful business practice," and, in so doing, "borrows violations
of other laws" and makes them independently actionable. *Alvarez v. Chevron Corp.*, 656 F.3d 925,
933, n.8 (9th Cir. 2011) (citing *Cel-Tech Communs., Inc. v. Los Angeles Cellular Tel. Co.*, 20
Cal.4th 163, (1999)). Because the jury found that Defendant violated the Sherman, Clayton, and

15 Cartwright Acts, each such violation therefore also constitutes a violation of the UCL.⁵

16 The UCL's remedies include injunctive relief, Cal. Bus. & Prof. Code Section 17203, which

17 provides the Court with "broad equitable power" to remedy violations of the statute. *Monster*

18 Energy Co. v. Integrated Supply Network, LLC, No. ED CV 17-548-CBM-RAOX, 2019 WL

19 2781402, at *2 (C.D. Cal. July 2, 2019) (citing *Cortez v. Purolator Air Filtration Prod. Co.*, 23
20 Cal. 4th 163, 180 (2000)).

Accordingly, the threshold for injunctive relief under the UCL is less demanding than the standard set forth in *eBay*. "The standard for an injunction under California law differs from the federal standard. In California, 'the plaintiff must prove (1) the elements of a cause of action involving the wrongful act sought to be enjoined and (2) the grounds for equitable relief, such as, inadequacy of the remedy at law." *Haas Automation, Inc. v. Denny*, No. 2:12-CV-4779 (CBM) (PLAx), 2014 WL 2966989, at *9 (C.D. Cal. Jul. 1, 2014) (quoting *City of S. Pasadena v. Dep't of*

 ⁵ Orion is therefore entitled to judgment in its favor on its UCL claim under Federal Rules of Civil
 Procedure 54(b) and 58(b)(2)(B), and requests partial entry of judgment pursuant thereto.

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Transp., 29 Cal. App. 4th 1280, 1293 (1994)). Further, "'[A] showing of threatened future harm or
 continuing violation is required' before a court can impose an injunction under the UCL." *Id.* (citation omitted).

In *Haas*, the court declined to issue an injunction under the federal Lanham Act because it
found that the plaintiff had failed to show irreparable injury and therefore could not satisfy the *eBay* factors in that case. *Id.* at *7. It found that the requested injunction was, however,
appropriate under the UCL, which did not require a showing of irreparable injury. *Id.* The court
exercised its "very broad discretion in formulating equitable relief in unfair competition law
actions" to issue the injunction. *Id.* at *9.

10 Here, Orion has already established "the elements of a cause of action involving the wrongful act sought to be enjoined," because the jury found Defendant liable for violating the 11 12 Sherman, Clayton, and Cartwright Acts. See Haas, 2014 WL 2966989 at *9 (plaintiff proved the elements of its cause of action for purposes of injunction under the UCL where the court granted its 13 14 motion for partial summary judgment on its federal claim). Indeed, Orion based its UCL claim on the exact same factual allegations on which the jury found Defendant liable under the Sherman, 15 Clayton and Cartwright Acts. (First Amended Complaint ¶¶ 139-41 (ECF. No. 41).) The jury's 16 17 factual findings are binding on the Court. Sanders v. City of Newport, 657 F.3d 772, 783 (9th Cir. 18 2011) (citation omitted) ("where legal claims tried by the jury and equitable claims tried by the 19 court are 'based on the same set of facts, the Seventh Amendment requires the trial judge to follow 20 the jury's implicit or explicit factual determinations."). And, as explained above, Orion has no adequate monetary remedy at law for Defendant's violations of the antitrust laws. 21

Accordingly, Orion is entitled judgment on its UCL claim and injunctive relief under theUCL.

24

III. THE REQUESTED INJUNCTION APPROPRIATELY REMEDIES DEFENDANT'S ANTICOMPETITIVE CONDUCT

The Supreme Court has long held that a remedies decree in an antitrust case should seek to
"unfetter a market from anticompetitive conduct." *Ford Motor Co. v. United States*, 405 U.S. 562,
577 (1972) (citation omitted). "It is, of course, established that, in a § 2 case, upon appropriate

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findings of violation, it is the duty of the court to prescribe relief which will terminate the illegal
 monopoly, deny to the defendant the fruits of its statutory violation, and ensure that there remain no
 practices likely to result in monopolization in the future....The trial court is charged with
 inescapable responsibility to achieve this objective[.]" *United States v. United Shoe Mach. Corp.*,
 391 U.S. 244, 250 (1968) (citations omitted).

5	391 U.S. 244, 250 (1968) (citations omitted).	
6	When it comes to crafting an injunction, district courts are "clothed with 'large discretion'	
7	to fit the decree to the special needs of the individual case," Ford Motor, 405 U.S. at 573 (citing	
8	Int'l Salt Co. v. United States, 332 U.S. 392, 400-01 (1947)), and "empowered to fashion	
9	appropriate restraints on [a defendant's] future activities both to avoid a recurrence of the violation	
10	and to eliminate its consequences." Nat'l Soc. of Prof'l Engineers v. United States, 435 U.S. 679,	
11	697 (1978) (citation omitted). "[A]dequate relief in a monopolization case should put an end to the	
12	combination and deprive the defendants of any of the benefits of the illegal conduct, and break up	
13	or render impotent the monopoly power found to be in violation of the Act." United States v.	
14	Grinnell Corp., 384 U.S. 563, 577 (1966). Thus, it is "entirely appropriate" for a court to order an	
15	injunction "beyond a simple proscription against the precise conduct previously pursued." Prof'l	
16	<i>Engineers</i> , 435 U.S. at 698.	
17	Because the jury has already found that Defendant's misconduct caused grave harm to	
18	competition in the telescope supply market, these authorities establish that the Court has both a	
19	duty to protect future competition in that market and broad power to issue an appropriate injunction	
20	to do so. Orion respectfully submits that the relief below should therefore be granted.	
21	A. Defendant Should Be Ordered to Supply Meade and Orion on Nondiscriminatory Terms for Five Years	
22	The Court is fully empowered to order Defendant to supply Meade and Orion on non-	
23	discriminatory most-favored-customer terms for five years. This relief is essential to remedying	
24	the damage inflicted by Defendant on the U.S. telescope market.	
25	1. The Court Is Empowered to Order Defendant to Supply Meade and	
26	Orion Under the Clayton Act	
27	Under Ninth Circuit law, if a party is found liable under the Sherman Act, a court can issue	
28	a permanent injunction requiring it to sell products to particular parties on nondiscriminatory terms.	
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Image Tech. Servs., Inc. v. Eastman Kodak Co., 125 F.3d 1195 (9th Cir. 1997). The jury in Kodak 1 found that Kodak had monopolized the market for servicing its photocopiers and micrographic 2 3 equipment by refusing to sell repair parts to independent service organizations ("ISOs"). The 4 district court entered a ten-year permanent injunction requiring Kodak to sell its parts to ISOs on 5 "reasonable and nondiscriminatory terms and prices." Id. at 1201. The Ninth Circuit affirmed, with one change relevant here: The court explained that the "reasonable prices" requirement would 6 7 involve the court "in a matter generally considered beyond our function, namely, direct price 8 administration." Id. at 1225. It therefore directed the district court to modify the injunction to 9 require "nondiscriminatory pricing," which raised no such concerns. *Id.* at 1226.

10 Kodak's holding extends to ordering defendants to supply a party who was not a plaintiff in 11 the action. The *Kodak* injunction required Kodak to sell its parts not only to the ISO plaintiffs, but 12 to all ISOs. On appeal, the Ninth Circuit rejected Kodak's challenge to the injunction on the grounds that it included non-plaintiffs. It found that "[i]njunctive relief covering nonparty ISOs is 13 14 proper under these circumstances," *i.e.*, where necessary to preserve competition. *Id.* at 1226 (citing Hawaii v. Standard Oil Co., 405 U.S. 251, 261 (1971) and Bresgal v. Brock, 843 F.2d 1163, 15 16 1170–72 (9th Cir.1987) (relief in favor of nonparties appropriate where the same defendant was 17 enjoined and broad scope was necessary to give prevailing parties relief)).

18 Other circuits have also affirmed injunctions requiring antitrust defendants to supply parties on nondiscriminatory terms. In Trabert & Hoeffer, Inc. v. Piaget Watch Corp., 633 F.2d 477 (7th 19 20 Cir. 1980) (per curiam), the district court found that the defendants violated Section 1 by cutting off the plaintiff's supply of watches pursuant to a price-fixing agreement with the plaintiff's 21 22 competitors. The court then permanently enjoined them from refusing to deal with the plaintiff on the same terms as other retailers. In affirming, the Seventh Circuit rejected an argument that the 23 24 defendants had a right to refuse to deal with anyone they chose as long as they did not fix prices. 25 *Id.* The court explained, "It is settled that once a Sherman Act violation is proven, the district court 'has the duty to compel action by the conspirators that will, so far as practicable, cure the ill effects 26 27 of the illegal conduct, and assure the public freedom from its continuance. Such action is not

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limited to prohibition of the proven means by which the evil was accomplished, but may range 1 broadly through practices connected with acts actually found to be illegal." Id. (citation omitted). 2 3 The *Trabert* court also noted that injunctions against future refusals to deal with an injured 4 company have "repeatedly been upheld where necessary to cure past and to prevent future Sherman 5 Act violations." Id. at 485-86 (citing United Shoe Mach., 391 U.S. at 246; Lorain Journal Co. v. United States, 342 U.S. 143 (1951); and Int'l Salt Co. v. United States, 332 U.S. 392, 400 (1947)); 6 7 see also Paschall v. Kansas City Star Co., 695 F.2d 322, 335 (8th Cir. 1982) (affirming permanent 8 injunction requiring defendant to sell its newspapers at wholesale to independent carriers), rev'd en 9 banc on other grounds, 727 F.2d 692 (8th Cir. 1984); Phillips v. Crown Central Petro. Corp., 602 10 F.2d 616 (4th Cir. 1979) (affirming permanent injunction requiring defendant to enter new three-11 year leases with dealers); Bergen Drug Co. v. Parke, Davis & Co., 307 F.2d 725, 727 (3rd Cir. 12 1962) (reversing denial of preliminary injunction requiring sales to plaintiff during suit and noting 13 that if plaintiff proved monopoly, it would be entitled to permanent injunctive relief); *Feesers, Inc.* 14 v. Michael Foods, Inc., No. 1:CV-04-576, 2009 WL 1475270, at *6 (M.D. Pa. May 26, 2009) 15 (enjoining defendant from refusing to deal with plaintiff after it terminated sales to avoid 16 complying with initial injunction requiring nondiscriminatory pricing), rev'd on other grounds, 591 17 F.3d 191, 208 (3rd Cir. 2010); Todhunter-Mitchell &Co., Ltd. v. Anheuser-Busch, Inc., 375 F.Supp. 18 610, 626 (E.D. Pa. 1974) (enjoining defendant from restraining its wholesalers from selling 19 products on "customary and nondiscriminating terms" to plaintiff), modified on other grounds, 383 20 F.Supp. 586 (E.D. Pa. 1974). In sum, the Court is vested with the authority to order Defendant to supply Meade and 21 22 Orion on non-discriminatory terms. It should do so to protect further consolidation of the telescope 23 market. 2. The UCL Independently Empowers the Court to Order Defendant to 24 Supply Meade and Orion on Non-Discriminatory Terms 25 The Court's equitable powers under the UCL exceed even its broad powers under the 26 Clayton Act. "The UCL 'governs anti-competitive business practices . . . and has as a major 27 purpose the preservation of fair business competition." Law Offices of Mathew Higbee v. 28

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1	Expungement Assistance Servs., 214 Cal. App. 4th 544, 561 (2013) (quoting Cel-Tech Comm'ns,
2	Inc. v. L.A. Cellular Tel. Co., 20 Cal. 4th 163, 180 (1999).) The grant of equitable authority by the
3	UCL is intentionally broad:
4	The Legislature worded the UCL so as to permit tribunals to enjoin on-
5	going wrongful business conduct in whatever context such activity might occur. Indeed, it was intentionally framed in its broad, sweeping
6	language, precisely to enable judicial tribunals to deal with the innumerable new schemes which the fertility of man's invention would contrive.
7 8	Id. at 564 (quoting Cel-Tech, 20 Cal. 4th at 181) (quotations and alterations omitted).
0 9	Federal courts applying the UCL have recognized that it provides "broad equitable power"
9 10	to remedy violations of the statute. Monster Energy Co. v. Integrated Supply Network, LLC, No.
10	ED CV 17-548-CBM-RAOX, 2019 WL 2781402, at *2 (C.D. Cal. July 2, 2019) (citing <i>Cortez v</i> .
11	Purolator Air Filtration Prod. Co., 23 Cal. 4th 163, 180 (2000)).
12	Accordingly, the Court is vested with authority to require Defendant to supply Meade and
13	Orion on non-discriminatory terms.
15	3. Requiring Defendant to Supply Meade is Critical to Restoring Competition and Ending Defendant's Conspiracy
16	An injunction requiring Defendant to supply Meade for at least five years is critical to
17	restoring and protecting competition in the U.S. telescope industry. The jury has already found that
18	Defendant unlawfully increased market concentration by conspiring with Synta to acquire Meade
19	for itself instead of allowing a new competitor to enter the market. As soon as the jury rendered its
20	verdict a few months ago, Defendant began working to swiftly eliminate Meade as a future
21	competitor by cutting off all sales to it, thereby
22	Defendant is allowed to continue starving Meade out of existence, then it will succeed in
23	maintaining the same market concentration that the jury already found is anticompetitive and
24	unlawful.
25	An injunction requiring Defendant to supply Meade is also crucial to protecting Orion's
26	rights in this matter. As the Court is aware, Meade recently entered bankruptcy proceedings in the
27	Central District of California and is attempting to find a buyer for the company. The proceeds from
28	a sale of Meade could be used to satisfy some of the more than \$50 million in damages that the jury
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1	awarded Orion.
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9	The Court should not allow Defendant to further manipulate the market to preserve its
10	unlawful monopoly, or purposely destroy Meade to avoid satisfying the Judgment. It should
11	instead require Defendant to resume and continue supplying product to Meade, and it should
12	require Defendant to offer Meade the same terms it offers its most favored customer.
13	4. Requiring Defendant to Supply Orion is Also Critical to Restoring Competition
14	Since Orion filed this suit, Defendant has exercised its unlawfully obtained market power to
15	harm Orion by refusing to supply it products. This was intended to harm Orion and consolidate
16	Defendant's control of the U.S. telescope market by preventing it from competing with Meade and
17	its co-conspirator Celestron.
18	To restore competition and cure the structural harm Defendant has inflicted on the U.S.
19	telescope market, the Court should require Defendant to supply Orion on non-discriminatory terms,
20	<i>i.e.</i> , the same terms it offers to Celestron or any other most favored customer. As set forth above in
21	Section III.0.1-2, the Court has broad authority to order Defendant to supply a party where, as here,
22	such an injunction is necessary to restore competition. And as the Ninth Circuit explained in
23	Kodak, the Court is fully empowered to order Defendant to deal with Orion on a non-
24 25	discriminatory basis. See 125 F.3d at 1225-26. The Court should therefore issue the requested
25 26	injunction.
26	B. Defendant Should Be Enjoined from Continuing To Collude
27 28	
28	
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1	At trial, the jury found that Defendant engaged in price fixing and market allocation, both	
2	of which are per se illegal under the Sherman Act. Knevelbaard Dairies v. Kraft Foods, Inc., 232	
3	F.3d 979, 986 (9th Cir. 2000) ("Foremost in the category of per se violations is horizontal price-	
4	fixing among competitors."); United States v. Brown, 936 F.2d 1042, 1045 (9th Cir. 1991) ("A	
5	market allocation agreement between competitors at the same market level is a classic per se	
6	antitrust violation."). It also found that Defendant conspired to monopolize and attempted to	
7	monopolize the telescope market. Specifically, the jury found that Defendant engaged in, among	
8	other things, the following misconduct in violation of the antitrust laws:	
9	• Defendant engaged in anticompetitive conduct, with a specific intent to achieve	
10	monopoly power in the telescope manufacturing market, and achieved a dangerous	
11	probability that it would actually monopolize that market (Jury Instr., ECF No. 499,	
12	No. 35);Defendant knowingly conspired to obtain monopoly power in the telescope	
13	manufacturing market (id., No. 41); and	
14	• Defendant and Synta conspired to acquire Meade; shared sensitive price and cost	
15	information with one another; shared Orion's order volume and price history from	
16	Defendant; and forced Orion to purchase Defendant's telescopes through the Synta	
17	entities, all in order to fix prices and advantage Defendant, Synta, and their wholly-	
18	owned subsidiaries Meade and Celestron (Jury Instr., id., No. 20);	
19	• Defendant and the Synta Entities violated the Sherman Act by agreeing to allocate	
20	customers and product markets for which they would otherwise have competed (id.,	
21	Nos. 30 & 31);	
22	• Defendant's conspiracy to acquire Meade violated the Clayton Act because it	
23	unlawfully concentrated the market for telescope manufacturing services. (Id. No.	
24	44.)	
25	The jury's explicit and implicit factual findings are binding on the Court when deciding	
26	Orion's claims for equitable relief. Sanders v. City of Newport, 657 F.3d 772, 783 (9th Cir. 2011)	
27	(citation omitted) ("[W]here legal claims tried by the jury and equitable claims tried by the court	
28		
	21 Case No. 5:16-cv-06370-EJD-VKD	
	ODION'S NOTICE OF MOTION AND MOTION FOR FOULTARIE DELIFE AND HIDCMENT ON LICE OF AIM	

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1	are 'based on the same set of facts, the Seventh Amendment requires the trial judge to follow the
2	jury's implicit or explicit factual determinations."").
3	Accordingly, Orion respectfully requests that the Court enjoin Defendant from continuing
4	to engage in any of the conduct on which the jury found it liable. Specifically, Orion requests that
5	the Court enjoin Defendant from continuing to (1) communicate with Synta about the prices of
6	telescopes and accessories; (2) share customer information with Synta or Celestron, including but
7	not limited to statistics about which products Defendant's customers are buying, how much
8	Defendant is charging for those products, and the volume of purchases from Defendant; (3)
9	communicate with Synta about which products Defendant and Synta will manufacture; and (4)
10	participate in any internal meetings or strategy sessions in which any representative from a
11	competitor, including David Shen or any employee of Synta, is in attendance.
12	CONCLUSION
13	For all the foregoing reasons, Orion's motion should be granted as set forth in the
14	accompanying Proposed Order.
15	
16	Dated: February 20, 2020BRAUNHAGEY & BORDEN LLP
17	Dru // Matthew Danden
18	By: <u>/s/ Matthew Borden</u> Matthew Borden
19	Attorneys for Plaintiff OPTRONIC
20	TECHNOLOGIES, INC. d/b/a Orion Telescopes & Binoculars
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